

Netra Professional Development

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LONDON | DUBAI | ISTANBUL

LEADERSHIP TRAINING SERIES

Yesim Engin

May 2026



Let's make the world better together...

Yesim Engin

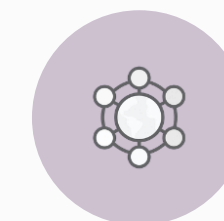
With a strong background as a senior manager and business owner, I bring a practical understanding of the challenges faced by leaders at management and executive levels. My approach combines solid academic foundation with real-world experience, enabling me to translate complex leadership concepts into clear, actionable strategies.

I design and deliver leadership development programs focused on communication, team effectiveness, and performance, supporting managers through both individual and group learning experiences.

I have worked with leading global organizations including Royal Mail UK, Coca-Cola, AstraZeneca, Accenture, Citi Bank, Tetra Pak, GE Healthcare, HSBC, L'Oréal, Amgen, ALDI, Takeda, GE Aerospace, Menarini, SunExpress, Virgin, and ADNOC.



Coaching and Training Excellence Backed by Corporate Experience



Global Experience with Leaders & Complex Organizations



Flexible & Client-Centered Approach

Leader as Coach

A leader who coaches guides others by staying true to their values, even when it's hard. They focus on what is right, not what is easy or popular.

This program equips leaders with coaching skills to unlock the potential of their teams rather than directing them. Managers learn how to ask powerful questions, actively listen, and create ownership and accountability within their teams. This is especially critical in fast-paced service environments where empowering frontline staff improves customer experience. The training also strengthens trust and engagement across multicultural teams.



Time & Priority Management in High-Pressure Environments

Being real helps you manage your time and energy better. When you stop trying to be flawless, you free up space to focus on what matters most. Sharing challenges early helps others speak up, reducing delays and misunderstandings. This honesty builds trust, keeps work moving smoothly, and supports steady growth for you and your team.

Designed for leaders operating in dynamic settings, this training focuses on managing time, energy, and competing priorities effectively. Participants learn practical tools to balance operational demands with strategic thinking. The program addresses decision-making under pressure and avoiding burnout. Leaders leave with clear techniques to improve productivity while maintaining service excellence.



Conflict Resolution & Constructive Conversations

Strong leaders turn tough moments into chances for understanding. By handling conflict with care, they create spaces where people feel heard and teams stay connected.

This training helps leaders confidently navigate conflicts within diverse and multicultural teams. Participants learn to identify the root causes of conflict, manage emotions, and turn disagreements into productive dialogue. The program emphasizes maintaining relationships while addressing performance or behavioral issues. Leaders develop the skills to create psychologically safe environments where issues are addressed early and effectively.



Leading Through Change & Uncertainty

A good leader guides others through change by holding firm to their values. They stay steady in moments of uncertainty and choose what is right over what is easy.

In a global and fast-evolving industries, leaders must continuously adapt. This program focuses on helping leaders manage resistance, communicate change effectively, and lead teams through uncertainty. Participants explore their own responses to change and learn how to support their teams emotionally and operationally. The outcome is increased resilience, agility, and alignment during transitions.



Strategic Communication for Leaders



A leader skilled in strategic communication leads with steady values and calm direction. They stand by what is right and helpful, no matter the pressure.

This training enhances leaders' ability to communicate clearly, confidently, and with impact across all levels of the organization. It focuses on adapting communication styles for different cultures and stakeholders, which is essential in a global company. Leaders practice delivering messages that inspire action and alignment. The program also strengthens listening skills to improve overall team effectiveness.

Feedback Culture & Truth-Telling Leadership

A healthy feedback culture helps leaders lift their teams with clarity instead of fear. When truth is shared openly, everyone moves forward with confidence.

This program builds a culture where open, honest, and constructive feedback is normalized. Leaders learn how to give and receive feedback in a way that drives performance without damaging relationships. It introduces the concept of “truth-telling” with respect and clarity. The result is stronger accountability, continuous improvement, and higher trust within teams.



High-Performing Leaders & Teams

High-performing leaders lift people higher by making clarity the norm and trust the foundation.

This training focuses on what differentiates average teams from high-performing ones. Leaders learn how to build alignment, clarify roles, and foster ownership within their teams. The program explores team dynamics, trust, and accountability frameworks. It is particularly valuable for managing diverse teams across locations while maintaining consistent service standards.



Emotional Intelligence for Leadership Excellence

Leaders who understand emotions guide with clarity and calm, creating teams that trust, collaborate, and thrive.

Leaders develop self-awareness, self-regulation, empathy, and social skills to lead more effectively. This program highlights the impact of emotional intelligence on decision-making, relationships, and team performance. It is especially relevant in customer-facing environments where emotions directly influence service quality. Participants gain practical tools to manage stress and lead with authenticity.



Building Strong Partnerships Across the Organization



Strong partnerships grow when people listen, share, and support each other across every part of the organization.

This training focuses on breaking silos and strengthening collaboration across departments and regions. Leaders learn how to build strategic relationships, align goals, and manage stakeholders effectively. The program emphasizes trust, influence without authority, and shared accountability. This is critical in a global organization where seamless collaboration impacts operational success.

Resilience & Wellbeing for Leaders

Resilient leaders create calm in busy moments and help their teams feel safe to grow. When leaders care for their own wellbeing, they inspire strength in everyone around them.

This training supports leaders in managing stress, maintaining energy, and sustaining performance in demanding environments. Participants explore personal resilience strategies and how to support their teams' wellbeing. The program helps prevent burnout and promotes a healthy, productive workplace culture. Stronger leader wellbeing directly translates into better team performance.



Public Speaking & Storytelling for Leaders

When leaders speak with purpose and tell meaningful stories, their ideas become easier for others to believe in and act on. Good stories turn leadership into something people can feel, not just hear.

his program helps leaders communicate with confidence, clarity, and impact in both formal and informal settings. Participants learn how to structure messages, engage diverse audiences, and deliver presentations that inspire action. The storytelling component enables leaders to connect emotionally, making their messages more memorable and influential. This is particularly valuable for senior managers who represent the organization across regions, lead town halls, or communicate change and vision.



Diversity, Equity & Inclusion for Global Leaders

Inclusive leaders create spaces where every voice matters, turning differences into shared strength. When people feel valued and seen, teams grow braver, wiser, and more connected.

This program supports leaders in building inclusive environments where diverse perspectives are valued and leveraged for better performance. Participants explore unconscious bias, cultural awareness, and inclusive leadership behaviors that foster belonging across teams. The training is highly relevant for global operations, helping leaders navigate cultural differences with sensitivity and effectiveness. The outcome is stronger collaboration, innovation, and employee engagement across regions.



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THANK YOU



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